



## Chamber/Constant Training Revenue Split

We pay all our own expenses including providing all the equipment needed, travel expenses, etc. You do the marketing, provide the meeting space and handle the enrollments and fees. There is a minimum number of attendees for a day of 40. Maximum is 100 per session or 200 for the day if two sessions are offered.

EXAMPLES (Based on a price of \$69.00 per participant)

<u># Paid participants</u>	<u>Chamber keeps</u>	<u>Your income</u>
40	30%	\$ 828.00
70	40%	\$ 1,932.00
100+	50%	\$ 3,450.00+

Chamber pricing can vary based on offering early bird pricing or a \$10.00 discount for enrolling four or more from the same company. Example regular price is \$79 per participant, with early registration or four or more participants, the cost would be \$69.00 each.

Regular price.....	\$79.00 or \$89.00
If they register two weeks in advance .....	\$79.00
and	
If they register in advance and 4 or more from same company	\$69.00

Some chambers like the two discount options and start with a price of \$89. Discounts offered can reduce the price of workshops to as little as \$69.00 @ unless the Chamber would like to subsidize the tuition which we do not recommend. Some Chambers prefer to charge less and not make their standard commission. Again, our goal is that you ALWAYS make money